

# Transform business processes with MRS

Client success stories

Metrican partners  
with MRS to  
improve customer  
experience

#### CHALLENGE

**Broken communication** between sales and engineering teams led to costly and inefficient project management processes

#### SOLUTION

**Integrates Dynamics CRM with SharePoint** upon closing sales to create shared workspaces for project-related documents

**Automates approval processes** for engineering drawings

#### BUSINESS BENEFITS

Less paper, less errors, and increased cross-team collaboration

**Greater accuracy and efficiency in meeting manufacturing demands of customers**



# Hain-Celestial optimizes product planning process



## CHALLENGE

**Long and confusing email chains and constant duplication** of work-in-progress documents

## SOLUTION

**Leverages SharePoint and Nintex forms**

**Automates processes and enforces best practices** in product planning procedures

## BUSINESS BENEFITS

**Harness valid, timely data**

**Auditable, trackable processes**

**Greater collaboration** and improved employee experience

Kruger Products  
empowers  
frontline quality  
assurance workers



#### CHALLENGE

**Harnessing critical information gathered by frontline quality assurance/sales representatives** in real-time

#### SOLUTION

**Mobile responsive cloud-enabled solution in SharePoint**

**Automates processes and enforces best practices** in logging customer feedback - in real-time at client site

#### BUSINESS BENEFITS

**Faster turnaround time** to resolve issues and address customer needs and concerns

**Harness knowledge** gathered on the frontline

**Mobilized workforce**

EastGen refines  
finance operations  
to manage  
suppliers more  
effectively



#### CHALLENGE

**Outdated and inefficient processes to manage thousands of monthly invoices**

#### SOLUTION

**Connects scanners to SharePoint**

**Online** to go from paper to digital invoice handling

**Automates invoice approval processes** with document routing and task notifications that enforce strict compliance

#### BUSINESS BENEFITS

**Streamlines processes** to save time, drive efficiency and reduce potential for human error

Rids finance office of troubles and challenges of handling thousands of paper-based documents

Gold  
Microsoft Partner



# Are you ready to transform?

MRS is a professional IT consulting and custom software development firm established in 1979. We offer the right blend of business knowledge, technical skills, and professionalism to be a trusted, proven partner who will help you to realize your vision and use technology effectively in your organization. As Gold Certified Partners for 20+ years, MRS is the most experienced Microsoft technology consulting firm in the Greater Toronto Area. Specialties include analytics and business intelligence, SharePoint, Office 365, cloud and mobile solutions, and more.

© 2018 Management Reporting Systems (MRS) Ltd. MRS Company Ltd.